MINUTES

FORTY-NINER SHOPS, INC.

FINANCE & INVESTMENT COMMITTEE

Friday, April 22, 2022 Zoom Conference Meeting

(Exception Made Due to Covid-19 Issues & Campus Safety Precautions)

Members Present: Mr. Scott Apel, Chair Dr. Praveen Soni

Dr. Beth Lesen Mr. Milton Ordonez

Mr. John Barcelona

Staff Present: Mr. Robert de Wit, Interim General Manager/Controller

Mr. Tom Collier, Accounting Manager Ms. Marianne Russo, Executive Secretary

Guest(s): Ms. Kristina Randig, Business Manager, Financial Management

A. Call to Order:

The meeting was called to order at 8:34 a.m. by Chair, Scott Apel

B. Approval of the Agenda: April 22, 2022

Motion to accept the Agenda as presented.

M/S Dr. Soni / Mr. Ordonez

By acclamation the Agenda for the meeting of April 22, 2022 was hereby approved as presented.

C. Approval of Minutes: January 21, 2022

Motion to accept the Minutes as presented.

M/S Mr. Ordonez / Dr. Soni

By acclamation the minutes of January 21, 2022 were hereby approved as presented.

D. Action Items:

3rd Quarter 2021-2022 Financial Review: 3rd Quarter operating results continue to run better to Plan.

o The second Paycheck Protection Program loan for \$2 million was forgiven this past January 2022 and will be recorded as income on our financial statements.

While this will reduce the Shops overall liabilities and 6.51 2 792 reWhBT/F1 9.96 T

Residential Dining continues to outperform to what was previously budgeted with occupancy consistent at 90%.

Bookstore sales are mixed with merchandise sales doing much better than anticipated while textbooks sales are down by 58.2%

Retail Dining Services are not at planned levels as the Nugget remains closed due to staff shortages in this area.

o Gross Margin rates are 10 points better which lends itself to an improved bottom line overall.

Finance & Investment Committee 4.22.2022

By acclamation the $3^{\rm rd}$ Quarter 2021-2022 Financial Review was hereby approved to recommend to the Board.

E. Discussion Items

Actuarial Reports

Mr. de Wit reviewed the Shops 3rd Quarter plans and objectives which included the following: